



## Aruba and Leonardo working in partnership to provide high performance Cloud with cyber security services, delivered via a reliable Italian supply chain

- A new range of integrated Cloud solutions with managed security systems is now available to meet the highest standards in terms of reliability, performance, security and guaranteed data sovereignty, in accordance with European standards
- Aruba and Leonardo, two companies representing Italian excellence, are consolidating their position
  as benchmarks for Cloud solutions and for managing security and resilience when it comes to critical
  national and cyber infrastructures. The project also fits in with both companies' involvement in GAIAX, an initiative set up to create a Pan-European Cloud
- For Leonardo the agreement with Aruba enhances the national supply chain for the protection of the most sensitive customer data and consolidates its own portfolio of solutions. The agreement also adheres to the principles of its Strategic Plan "Be Tomorrow – Leonardo 2030"
- Enabling compliant services for the digitization of businesses, based on the best technologies on the market, cutting-edge, resilient, secure and energy sustainable infrastructures form the foundations of what Aruba has to offer

Rome/Bergamo, 13 January 2021 – Aruba S.p.A., the largest Italian Cloud provider and the leading company in Italy for data center, web hosting, email, certified email (PEC) and domain registration services, and Leonardo, a world leader in the Aerospace, Defence and Security sector, announce a partnership dedicated to marketing secure Cloud solutions, aimed at the Italian and European markets.

After the inclusion of both companies as "Day-1 Members" of GAIA-X, an initiative set up to develop a European Cloud, the two Italian leaders are stepping up their plans to develop projects that can guarantee and facilitate the sovereignty of digital data, making a concrete contribution to the development of the national Cloud ecosystem.

The new offering is based on the integration of Leonardo's cyber security services with Aruba's Cloud and is aimed at large companies and organizations, Critical National Infrastructures (CNI), Public Administration and Defence.

The goal of this partnership is to establish a complete Italian supply chain to deliver Cloud solutions boasting a high level of reliability, scalability and performance, offering security in terms of system protection, with guaranteed data sovereignty, and compliance both with the National Cyber Security Perimeter, and European privacy standards (General Data Protection Regulation - GDPR). In particular, the partnership represents a response to specific requirements in terms of national digital sovereignty for private and ad hoc Cloud projects.

More specifically, Leonardo will be making use of its experience in Cyber Security services, specialist consultancy and the planning and development of infrastructures to protect information and systems from cyber threats, as well as its ability to detect incidents in real time, manage vulnerabilities and crises and develop secure-by-design applications.





For its part, Aruba is able to rely on its experience both in terms of planning and managing data centers and Cloud enterprise infrastructures, which means that it can provide unique, fully customized solutions, delivered via a network of proprietary enterprise-level Italian data centers, boasting ANSI/TIA 942-B Rating 4 certification for the highest levels of resilience.

This initiative will help expand the services offered and consolidate Leonardo's position as a key partner for institutions and the industry when it comes to managing national critical and cyber infrastructures, as well as Aruba's position as an Italian Cloud provider and preferred partner for IT projects based on cutting-edge and customized technological solutions. In the same way, the partnership will help create new business scenarios and opportunities thanks to dedicated, incredibly secure and high-performance solutions, specifically designed for central PA, Government and Defence environments.

"The agreement with Aruba further strengthens the distinctiveness of what we offer, boosting the national supply chain for the protection of our customers' most sensitive data and enhancing it, thanks to the relationship with the Leonardo Labs and the davinci-1 supercomputer, which we recently introduced to the world," explains Tommaso Profeta, Managing Director of Leonardo's Cyber Security Division. "The agreement also fits in with the Strategic Plan, "Be Tomorrow— Leonardo 2030", which encourages partnerships with other industries, as well as with the public sector, a vital tool to help offer the best solutions to ensure the security of individuals and communities around the world, thus contributing to their sustainable growth."

Stefano Cecconi, Aruba's CEO adds: "We are proud to have been chosen by Leonardo as a partner for this all-Italian project designed to provide a response to the growing needs of Public Administration and businesses in terms of performance, reliability, protection and security for the systems that look after their data. Our Cloud, our Italian Data Centers and Leonardo's Cyber Security services offer an incredibly concrete, readily available response."

The partnership is already up and running and a number of important projects have already been launched that will soon be entering the development and operational stages.

More information is available at:

- Aruba Enterprise https://enterprise.aruba.it/en/home.aspx
- Leonardo Company <a href="https://www.leonardocompany.com/en/security-cyber">https://www.leonardocompany.com/en/security-cyber</a>

## Aruba S.p.A.

Aruba S.p.A., founded in 1994, is the leading company in Italy for data centers, web hosting, email, certified email (PEC) and domain registration services. Aruba is also active in key European markets including France, the UK and Germany, and is the leader in the Czech Republic and Slovakia, with an established presence in Poland and Hungary. The company has a huge amount of experience in the management of data centers, with a European network capable of hosting over 200,000 servers. Aruba manages 2.7 million domains, 8.6 million email accounts, 7.1 million certified email (PEC) accounts, 130,000 physical and virtual servers and a total of around 5.4 million customers. We provide hosting services, public and private cloud services, housing and colocation services, dedicated servers, digital signature services, digital preservation, e-billing, certified email, SSL certificates and smart-cards.

Thanks to Aruba Business, founded in 2015, we can offer all our services to a vast network of IT partners, and with our Pratiche.it brand, we provide document delivery and recovery services throughout Italy. Since 2016 Aruba has been the Official Registry for the prestigious ".cloud" extension. For over 10 years, Aruba Enterprise has been offering Cloud, Data Center and Trust Service solutions to businesses and public authorities, designing, implementing and managing highly customized IT solutions.





For further information: https://www.aruba.it; www.arubacloud.com

## Leonardo

Leonardo, a global high-technology company, is among the top ten world players in Aerospace, Defence and Security and Italy's main industrial company. Organized into five business divisions, Leonardo has a significant industrial presence in Italy, the United Kingdom, Poland and the USA, where it also operates through subsidiaries such as Leonardo DRS (defense electronics), and joint ventures and partnerships: ATR, MBDA, Telespazio, Thales Alenia Space and Avio. Leonardo competes in the most important international markets by leveraging its areas of technological and product leadership (Helicopters, Aircraft, Aerostructures, Electronics, Cyber Security and Space). Listed on the Milan Stock Exchange (LDO), in 2019 Leonardo recorded consolidated revenues of €13.8 billion and invested €1.5 billion in Research and Development. The Group has been part of the Dow Jones Sustainability Index (DJSI) since 2010 and is named as sustainability global leader in the Aerospace & Defence sector for the second year in a row of DJSI in 2020.

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